## LBP LEASING and FINANCE CORPORATION

## Yr. 2017

(All Amounts in Php)

| (All Amounts in Prip)                        |                 |                                |                          |   |            |               |              |                |              |              |
|--|-----------------|--------------------------------|--------------------------|---|------------|---------------|--------------|----------------|--------------|--------------|
| COMPENSATION FOR OFFIC                       | ERS             |                                |                          |   |            |               |              | 1              |              |              |
|  |                 | Basic Salary per Annum         |                          | Benefits per Annum  |            | TCF per Annum |              | No of Officers | Position TCF |              |
| Position/Title                               | Salary<br>Grade | Min (Step1)                    | Max (Step 8)             | Min   | Max        | Min           | Max          |                | Min          | Max          |
| President*                                   | 28              | 1,156,356.00                   | 1,271,544.00             | 367,251.00  | 386,449.00 | 1,523,607.00  | 1,657,993.00 | 1              | 1,523,607.00 | 1,657,993.00 |
| Executive Vice President                     | 27              | 1,046,748.00                   | 1,151,100.00             |   |            | 1,046,748.00  | 1,151,100.00 | 0              |              |              |
| Vice President                               | 26              | 947,520.00                     | 1,041,900.00             | 416,445.00  | 432,175.00 | 1,363,965.00  | 1,474,075.00 | 3              | 4,091,895.00 | 4,422,225.00 |
| Assistant Vice President                     | 25              | 857,712.00                     | 943,140.00               | 389,477.00  | 403,715.00 | 1,247,189.00  | 1,346,855.00 | 3              | 3,741,567.00 | 4,040,565.00 |
| Senior Manager                               | 24              | 772,992.00                     | 849,984.00               | 363,357.00  | 376,189.00 | 1,136,349.00  | 1,226,173.00 | 2              | 2,272,698.00 | 2,452,346.00 |
| Manager                                      | 23              | 699,720.00                     | 769,416.00               | 339,145.00  | 350,761.00 | 1,038,865.00  | 1,120,177.00 | 2              | 2,077,730.00 | 2,240,354.00 |
| Assistant Manager                            | 22              | 633,396.00                     | 696,480.00               | 316,091.00  | 326,605.00 | 949,487.00    | 1,023,085.00 | 6              | 5,696,922.00 | 6,138,510.00 |
| *Under Transition Allowance                  |                 |                                |                          |   |            |               |              |                |              |              |
| LIST OF BENEFITS                             |                 |                                |                          |   |            |               |              |                |              |              |
| Name of Benefit/Allowance                    |                 | Amount per<br>Officer          | Coverage                 | Legal Basis   |            |               |              |                |              |              |
| Transportation Allowance                     |                 | varies<br>according to<br>rank | monthly                  | DBM NBC 546, s.<br>2013; LLFC Board<br>Res. No. 13-052            |            |               |              |                |              |              |
| Representation Allowance                     |                 | varies<br>according to<br>rank | monthly                  | DBM NBC 546, s.<br>2013;LLFC Board<br>Res. No. 13-052             |            |               |              |                |              |              |
| Personal Economic Relief<br>Allowance (PERA) |                 | 2,000.00                       | monthly                  | DBM BC No. 2009;<br>JR 4; GCG<br>Authorization on SSL<br>Adoption |            |               |              |                |              |              |
| Uniform Allowance                            |                 | 6,000.00                       | annual for all employees | DBM BC No. 2018-1   |            |               |              |                |              |              |
| Mid-Year Bonus                               |                 | 1 month basic salary           | annual for all employees | GCG MC No. 2018-<br>03  |            |               |              |                |              |              |
| Year-end Cash Gift                           |                 | 5,000.00                       | annual for all employees | GCG MC No. 2018-<br>04  |            |               |              |                |              |              |

| Year-end Bonus                     |                     | 1 month basic salary                 | annual for all employees    | GCG MC No. 2018-<br>05  |  |                                 |                |            |  |
|------------------------------------|---------------------|--------------------------------------|-----------------------------|---|--|---------------------------------|----------------|------------|--|
| Productivity Enhancement Incentive |                     |                                      |                             | GCG MC No. 2017-<br>05; JR 4; GCG<br>Authorization on SSL<br>Adoption |  |                                 |                |            |  |
| Performance-Based Bonus            |                     | Depends on<br>Performance<br>Ranking | annual for all<br>employees | GCG MCs and LLFC<br>Board Approval                                    |  |                                 |                |            |  |
| COMPENSATION FOR DIRECTOR          | l<br>RS             |                                      |                             |   |  |                                 |                |            |  |
|                                    | Chairman            | Member                               |                             |   |  |                                 |                |            |  |
| GOCC Class per EO 24: D            |                     |                                      |                             |   |  |                                 |                |            |  |
| Per Diem for Board Meetings:       | 12,000.00           | 10,000.00                            |                             |   |  |                                 |                |            |  |
| Per Diem for Committee Meetings:   | 6,000.00            | 6,000.00                             |                             |   |  |                                 |                |            |  |
|                                    |                     |                                      |                             |   |  |                                 |                |            |  |
| Name of Director                   | Head Count          | 2017 BOD<br>Meetings<br>Attended     | Total BOD Per<br>Diems      | Committee<br>Membership   | 2017<br>Committee<br>Meetings<br>Attended* | Total<br>Committee<br>Per Diems | Reimbursements | 2017 Total |  |
| Alex V. Buenaventura               | 1                   | 8                                    | 96,000                      | -   |  | -                               |                | 96,000.00  |  |
| Silvestre Manuel C. Punsalan       | 2                   | 9                                    | 90,000                      | ExCom;<br>Governance & Audit  | 17   | 102,000.00                      |                | 192,000.00 |  |
| Manuel H. Lopez                    | 3                   | 8                                    | 80,000                      | ExCom   | 16   | 96,000.00                       |                | 176,000.00 |  |
| Julio D. Climaco, Jr.              | 4                   | 3                                    | 30,000                      | Risk & Governance   | 3  | 18,000.00                       |                | 48,000.00  |  |
| Edward John T. Reyes               | 5                   | 7                                    | 70,000                      | ExCom; Risk   | 15   | 90,000.00                       |                | 160,000.00 |  |
| Francisco J. Leonor, Jr.           | 6                   | 9                                    | 90,000                      | ExCom/Governance  | 16   | 96,000.00                       | 293,045.00     | 186,000.00 |  |
| Joel R. Caminade                   | 7                   | 9                                    | 90,000                      | Risk/Audit/ExCom  | 17   | 102,000.00                      | 160,228.00     | 192,000.00 |  |
| Fritz M. Salazar                   | 8                   | 8                                    | 80,000                      | Audit Com   | 3  | 18,000.00                       | 78,638.00      | 98,000.00  |  |
| Roberto U. Teo                     | 9                   | 6                                    | 60,000                      | Risk Com  | 2  | 12,000.00                       |                | 72,000.00  |  |
| Conrado S. Minano, jr.             | 10                  | 5                                    | 50,000                      | Risk &Audit   | -  | -                               |                | 50,000.00  |  |
| Carel D. Halog                     | 11                  | 9                                    | 90,000                      | Risk & Audit  | 6  | 36,000.00                       |                | 126,000.00 |  |
| John E. Ayudtud                    | 12                  | 7                                    | 70,000                      | Audit & Governance  | 6  | 36,000.00                       |                | 106,000.00 |  |
| Felix L. Manlangit                 | Corp. Sec.          | 5                                    | 20,000                      |   |  |                                 |                | 20,000.00  |  |
| COMPENSATION FROM INVESTE          | E COMPANIE          | S (if applicable)                    |                             |   |  |                                 |                |            |  |
| Name of Director                   | Investee<br>Company | Total Compensatio n Received         | Breakdown                   | Total Reimbursed<br>Expenses  | Breakdown                                  |                                 |                |            |  |
| N.A.                               | N.A.                | N.A.                                 | N.A.                        | N.A.  | N.A.                                       |                                 |                |            |  |